



SMOHFI ADVISORS
سموھفې اډفایزرز

BUSINESS AND MANAGEMENT

Productivity Improvement Program (PIP)



Creating Value through Services



Do you Wish to **IMPROVE** Your Business?

SMOHFI Advisors Committed to improving your productivity

Economic uncertainty, tougher competition and fast-paced innovation make it vital to review your company's performance on a regular basis. Can it be made more efficient? Does it need to be upgraded?

We can help you!

We resolve bottlenecks, reduce costs and reach productivity goals through our Productivity Improvement Program (PIP)

Our PIP is not just about reporting tools. It is about efficiency and how to improve your results.

As an advisory and consulting firm in business, management and industrial activities with extensive experience and a global market base, we at SMOHFI Advisors have a wealth of knowledge upon which enabling us to craft smart solutions for your business.

We are not satisfied until you are satisfied.





A four-step process that really works

The Productivity Improvement Program (PIP) is a proven, structured process that takes you the whole way from your needs to an implemented solution.

The length of the process depends on the project. The PIP can be done on a single process, department, division, a process chain or a full company.

We support all levels, regardless of whether your area is administrative, technician, production manager, strategic purchaser, manager, managing director or a business owner.

We work closely together with you, reviewing your needs and finding solutions using a four-step process:

Define:

A productivity team identifies bottlenecks and areas of improvement and compiles data, largely by way of observations and existing documentation. We present the results and, after your approval, we continue.

Design & Recommend:

After we analyze the survey results, the team proposes alternative solutions for increased productivity and lower costs in targeted areas.

Validate:

The team tests and verifies the preferred solutions with your staff. We provide a comprehensive report as a basis for your decision on whether to implement the suggestions. We give you some time to review and get back for any changes required.

Deployment / Implementation:

PIP does not result in an idle report only? But together with you we create a detailed plan on how to proceed, including instructions on who does what and when, what investments are needed, and how the roll-out procedure should be carried out.

We give the appropriate training, and follow up to make sure that the improvements work as intended.



REMARKS:

Implementation is done with additional fees other than the PIP report





Solving business issues together

(Tick your needs and send us a copy)

We help you to define/improve your business strategies:

- Mission and Vision
- Corporate Strategies

A business strategy is a combination of proactive actions

We do Top Management Auditing and improvement:

- Organizational structuring = Corporate, Functional, Divisional, Matrix and Behavioral (please select)
- Decision Making Process
- Problem Solving Process
- Leadership and Subordinates

We do Management Auditing and improvement:

- Operational process
- Research and development
- Finance and Accounting Consulting
- TAX – VAT Services.
- Management of Procedures

We do Financial/Accounting consultation and improvement:

- Budgeting
- Cost Control
- Credit Management & Collection
- Raising Money

We do Documentations

- Procedures writing
- Business Document Designing
- Procedures writing
- Business Document Designing
- Special documentation

We do Information Systems / IT Auditing and improvement:

- The use of IT Capacity
- AC System / ERP, POS
- CRM System
- Infrastructure and networking
- The use of internet
- Others

We do Marketing assessment and improvement:

- Branding
- Market Planning
- Product/Service Pricing
- Advertising and Public Relations
- Customer Service
- Marketing tools
- Sales Management
- Marketing team

We do Operational assessment and improvement:

- Purchasing & outsourcing management
- Warehousing and Systems
- Inventory Control & Scheduling
- Quality Control
- Facilities management
- Logistics and Handling

We do Human Resources Management and improvement:

- Hiring process and procedures
- Training
- Motivating People
- Communicating
- Job descriptions
- Enforcing Policies

Are you ready for Change? Ready to improve productivity and cut costs!





Can PIP help you? Tick the boxes to find out

	Yes	No
Do you want/need to change & improve the way you're managing your business?	<input type="checkbox"/>	<input type="checkbox"/>
Do you need to take advantage of new skills?	<input type="checkbox"/>	<input type="checkbox"/>
Do you want to benefits from extensive knowledge of market dynamics?	<input type="checkbox"/>	<input type="checkbox"/>
Do you want to Navigate changing workloads?	<input type="checkbox"/>	<input type="checkbox"/>
Do you need to be more competitive?	<input type="checkbox"/>	<input type="checkbox"/>
Do you need to increase your profit?	<input type="checkbox"/>	<input type="checkbox"/>
Do you need to remove bottlenecks?	<input type="checkbox"/>	<input type="checkbox"/>
Do you need to reduce operation cost?	<input type="checkbox"/>	<input type="checkbox"/>
Do your employees need to enhance skills and competence?	<input type="checkbox"/>	<input type="checkbox"/>
Do you need to increase sales opportunities and volume?	<input type="checkbox"/>	<input type="checkbox"/>
Do you need to increase your marketing visibility?	<input type="checkbox"/>	<input type="checkbox"/>
Do you need to reduce your weaknesses?	<input type="checkbox"/>	<input type="checkbox"/>
Do you need to improve your strengths?	<input type="checkbox"/>	<input type="checkbox"/>
Do you need to reduce possibilities of losing your business?	<input type="checkbox"/>	<input type="checkbox"/>
Do you need to reduce your engagement in your business?	<input type="checkbox"/>	<input type="checkbox"/>

Total the number of YES answers.

If you scored 0, Our PIP will not help you.

If you scored 1–4, Our PIP will greatly improve your business.

If you scored 5 or more, PIP will dramatically improve your business.

If you answered YES to any of the above, please contact SMOHFI Advisors, and we will do the Survey and Recommend steps together.

If you like what you see, we will continue with the Validate and Implement steps in order to start reducing your company's costs and improving productivity.

SMOHFI Advisors

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